



SUMMER 2018

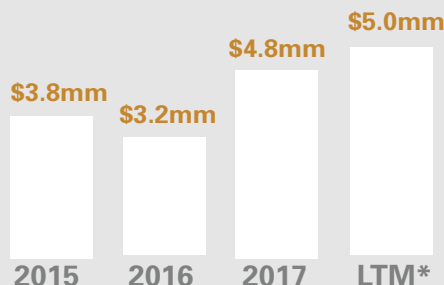
# Scrap Metal Recycling Facility Seeks Acquiror

## GEOGRAPHIC LOCATION:

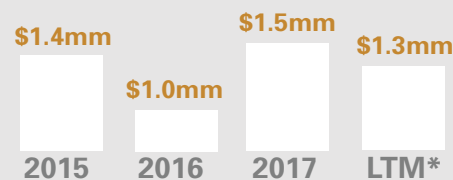
MIDWEST U.S.



## REVENUE:



## GROSS PROFIT:



\*LTM as of 4/30/18

## COMPANY OVERVIEW

The Company operates a scrap metal recycling yard within 50 miles of a major Midwestern city. The scrap yard has been operating for nearly 40 years and has an established base of regional customers. The Company purchases, sorts, and prepares ferrous and non-ferrous scrap metal for sale.

Customers served include commercial (approximately 43% of revenue) and drive-up customers (approximately 57% of revenue). Commercial customers receive a bulk container to place on their work site for collection of scrap material. Drive-up customers deliver their scrap metal to the yard in exchange for cash. The Company uses an established network of metal mills, foundries and brokers to sell the scrap metal they purchase and prepare for recycling.

All assets of the business are contemplated in the sale, including cranes, balers, forklifts and other machinery, as well as roll-off containers

and storage warehouses. The scrap yard and office are situated on 8 acres of land in the Midwest, which is available for purchase or lease.

## CURRENT SITUATION

The owner has been in the scrap business for nearly 40 years and is nearing retirement age. The owner is significantly involved in the business and is willing to work, post-transaction, to aid in the successful transition of ownership.

## RECYCLED METALS

- Iron
- Brass
- Lead
- Aluminum
- Copper
- Stainless Steel

Net Tons Bought	Ferrous	Non-Ferrous	Total
2017	9,622	2,056	11,679
2016	9,847	1,518	11,364
2015	7,195	1,223	8,418

## FOR MORE INFORMATION

Please sign and return the Confidentiality Agreement on the next page: Email: CA@321capital.com or Fax: 443-320-9225

## DEAL CONTACTS

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PLEASE COMPLETE AND RETURN AGREEMENT VIA EMAIL: CA@321CAPITAL.COM OR FAX: (443) 320-9225

This Non-Disclosure Agreement (hereinafter "Agreement"), which shall be regarded as a mutual and reciprocal contract between the Parties, is made and entered into as of this \_\_\_\_\_ day of \_\_\_\_\_ 2018 by and between Three Twenty-One Capital Partners ("Investment Banker") and \_\_\_\_\_ ("Recipient").

WHEREAS, the Parties hereto are desirous of establishing a mutually-beneficial business relationship for the entirety sale, refinance, investment, joint venture partnership, or other related transaction of our client, herein referred to as "The Company". The Parties hereto are prepared to disclose information or data of a confidential nature, including but not limited to financial information, client information, business concepts, business strategies, business opportunities, business relationships and sources of capital and financing.

NOW THEREFORE, in consideration of the mutual agreements contained herein,

1. Except as otherwise required by law, the Parties agree to hold all confidential or proprietary information or trade secrets ("Information") in trust and confidence and agrees that it shall be used only for the contemplated purpose, and shall not be used for any other purpose or disclosed to any third party under any circumstances whatsoever except as may be necessary to complete the desired results above.
2. When requested in writing, all materials are to be returned or destroyed and no copies may be kept. Notwithstanding the foregoing, one copy of the materials may be kept for legal, compliance, or other internal document retention policies, including electronic copies made during automated back-up procedures.
3. This Information shall not be disclosed to any employee, consultant or third party unless the said party agrees to be informed of and act in accordance with the terms of this Agreement.
4. Information excluded from these confidentiality obligations shall include any such information which: (i) is or becomes generally available to the public other than as a result of a disclosure by Recipient, (ii) becomes available to Recipient on a non-confidential basis from a source other than the Company or Investment Banker, (iii) was already in Recipient's possession prior to the date hereof and which was not obtained from the Company or Investment Banker, or (iv) was independently developed by the Recipient.
5. The Parties acknowledge the Information disclosed herein is proprietary or trade secrets and in the event of any breach, either Party shall be entitled to seek injunctive relief as a cumulative and not necessarily successive or exclusive remedy to claim for monetary damages.
6. This agreement shall be binding upon and inure to the benefit of the Parties, their successors and assigns.
7. Each Party acknowledges that this Agreement is a valid and legally binding obligation that has been executed by an authorized representative. A copy of this Agreement transmitted via facsimile, bearing the signature (or e-signature) of one or both Parties shall be deemed to be of the same legal force and effect as an original of the Agreement bearing such signature(s) as originally written by such one or both Parties.
8. This agreement expires upon one year of the date of execution of this document.

In witness of this, the Investment Banker and the Recipient have executed this Agreement as of the day and year first written above.

Signature: \_\_\_\_\_

Three Twenty-One Capital Partners: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

